

Cisco Part #	Cisco Model Description	Cisco MSRP*	Asante MSRP*	% Savings	Asante Part #	Asante Model Description	Notes
WS-C2950G-48-EI	48 Port 10/100 Switch with 2 GBIC Garages	\$4,495	\$1,210	73%	IC 3548-2GT	48 Port 10/100 Switch with 2 GBIC Garages	Asante's model has 2 1000T ports. Cisco has 0.
WS-C2950G-24-EI	24 Port 10/100 Switch with 2 GBIC Garages	\$2,495	\$659	74%	IC 3524-2G	24 Port 10/100 Switch with 2 GBIC Garages	
WS-C2950G-12-EI	12 Port 10/100 Switch with 2 GBIC Garages	\$2,295	\$659	71%	IC 3524-2G	24 Port 10/100 Switch with 2 GBIC Garages	Asante provides 24 10/100 ports. Cisco model only provides 12.
WS-C2950SX-48-SI	48 Port 10/100 Switch with 2 1000SX Ports	\$3,995	\$1,600	60%	IC 3548-2GT with 2 1000SX GBICs	48 Port 10/100 Switch with 2 GBIC Garages and 2 1000SX GBICs	Asante's model provides flexibility of GBIC garages. Asante provides 2 integrated 1000T/100T/10T ports.
WS-C2950T-48-SI	48 Port 10/100 Switch with 2 1000T/100TX/10T Ports	\$2,495	\$1,210	52%	IC 3548-2GT	48 Port 10/100 Switch with 2 1000T/100T/10T ports and 2 GBIC Garages	Asante also provides 2 GBIC Garages - Cisco does not.
WS-C2950SX-24	24 Port 10/100 Switch with 2 1000SX Ports	\$1,795	\$1,049	42%	IC 3524-2G with 2 1000SX GBICs	24 Port 10/100 Switch with 2 GBIC Garages and 2 1000SX GBICs.	Asante switch provides flexibility of GBIC garages.
WS-C2950T-24	24 Port 10/100 Switch with 2 1000T/100TX/10T Ports	\$1,295	\$678	48%	IC 3524-2T	24 Port 10/100 Switch with 2 1000T/100TX/10T Ports	
WS-C2950C-24	24 Port 10/100 Switch with 2 100BaseFX Ports	\$2,195	\$1,239	44%	IC 3524-Base with 2 100FX Modules	24 Port 10/100 Switch with 2 100BaseFX Ports	Asante's configuration uses SC-Type fiber connections. Cisco model uses MT-RJ-Type fiber connections
WS-C2950-24	24 Port 10/100 Switch	\$995	\$599	40%	IC 3524-Base	24 Port 10/100 Switch with 2 Expansion Slots	Asante switch can be upgraded to Gig-E uplinks. Cisco can not.
WS-C2950-12	12 Port 10/100 Switch	\$895	\$599	33%	IC 3524-Base	24 Port 10/100 Switch with 2 Expansion Slots	Asante switch has 24 ports. Asante switch can be upgraded to Gig-E uplinks, Cisco can't.
WS-3750G-48-S	48 Port 1000T/100TX/10T w/4 SFP Garages	\$13495	\$4295	68%	IC 36480	48 Port 1000T/100TX/10T with 4 SFP	Cisco does not offer equivalent product.
WS-3750G-24T-S	24 Port 1000T/100TX/10T Switch	\$5995	\$2375	60%	IC 36240	24 Port 1000T/100TX/10T with 4 SFP	Cisco model has 0 SFP 'garages'. Asante has 4 SFP 'garages'.
WS-3750G-24TS-S	24 Port 1000T/100TX/10T Switch w/2 SFP	\$3995	\$2375	40%	IC 36240	24 Port 1000T/100TX/10T with 4 SFP	Cisco model has 2 SFP 'garages'. Asante has 4 SFP 'garages'.
WS-3750G-24TS-E	24 Port 1000T/100TX/10T Switch w/2 SFP	\$5995	\$2375	60%	IC 36240	24 Port 1000T/100TX/10T with 4 SFP	Cisco model has 2 SFP 'garages'. Asante has 4 SFP 'garages'.
WS-3750-24PS-S	24 Port 10/100 POE Switch w/4 SFP (standard edition)	\$4795	\$1395	70%	IC 3624-PWR	24 Port 10/100 with 2 SFP + 2 1000T + POE	Asante has 2 1000T ports. Cisco has 0 1000T ports.
WS-3750-24PS-E	24 Port 10/100 Switch w/4 SFP (enhanced edition)	\$6790	\$1395	79%	IC 3624-PWR	24 Port 10/100 with 2 SFP + 2 1000T + POE	Asante has 2 1000T ports. Cisco has 0 1000T ports.
WS-C3550-24PWR-SMI	24 Port 10/100 POE Switch w/2 GBIC (standard)	\$3495	\$1395	60%	IC 3624-PWR	24 Port 10/100 with 2 SFP + 2 1000T + POE	Asante has 2 1000T ports. Cisco has 0 1000T ports.
WS-C3550-24PWR-EMI	24 Port 10/100 POE Switch w/2 GBIC (enhanced)	\$5490	\$1395	74%	IC 3624-PWR	24 Port 10/100 with 2 SFP + 2 1000T + POE	Asante has 2 1000T ports. Cisco has 0 1000T ports.
WS-C3550-48-SMI	48 Port 10/100 Switch with 2 GBIC Garages	\$4,995	\$1,210	76%	IC 3548-2GT	48 Port 10/100 Switch with 2 GBIC Garages	Asante has 2 1000T ports. Cisco has 0 1000T ports.
WS-C3550-24-SMI	24 Port 10/100 Switch with 2 GBIC Garages	\$2,995	\$659	78%	IC 3524-2G	24 Port 10/100 Switch with 2 GBIC Garages	
WS-C3550-12G	10 GBIC Garages with 2 1000T/100TX/10T Ports	\$9,995	\$3,425	66%	IC 35516G	16 GBIC Garages with 4 1000T/100TX/10T Ports.	Asante has 16 GBIC Garages (Cisco has 10). Asante has 4 1000T ports (Cisco has 2.)
WS-C3550-12T	10 1000T/100TX/10T Ports with 2 GBIC Garages	\$9,995	\$3,225	68%	IC 35516T	16 1000T/100TX/10T Ports with 4 GBIC Garages	Asante has 16 1000T ports (Cisco has 10). Asante has 4 GBIC Garages (Cisco has 2.)
WS-G5484	1000BaseSX GBIC	\$500	\$195	61%	GBIC 1000SX	1000BaseSX GBIC	
WS-G5486	1000BaseLX GBIC	\$995	\$675	32%	GBIC 1000LX	1000BaseLX GBIC	
GLC-SX-MM	1000BaseSX Mini GBIC	\$500	\$225	55%	SFP M1000SX	1000BaseSX SFP	
GLC-LH-SM	1000BaseLX Mini GBIC	\$995	\$675	32%	SFP M1000LX	1000BaseLX SFP	

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